**Project Title: University admit eligibility predictor Project Design Phase-I** - **Solution Fit Template** **Team ID:** PNT2022TMID27078

or need to get the job done? What have they tried in the past? What pros & cons do these solutions have?

Select the students for university is easy

Save time for both universities and students

Advantage for students to get top college admissions

**AS**

**5. AVAILABLE SOLUTIONS**

Which solutions are available to the customers when they face the problem

What constraints prevent your customers from taking action or limit their choices

of solutions?

Cut-off,Marks and eligibility criteria.

**CC**

**6. CUSTOMER CONSTRAINTS**

**CS**

**1. CUSTOMER SEGMENT(S)**

Who is your customer?

Students are customer

**Explore AS, differentiate**

**Define CS, fit into CC**

Identify the students and gave the admission for that students based on eligibility criteria.

**BE**

**7. BEHAVIOUR**

What does your customer do to address the problem and get the job done?

**RC**

**9. PROBLEM ROOT CAUSE**

What is the real reason that this problem exists? What is the back story behind the need to do this job?

Root cause of problem is undeserved Candidate selected for the top universities previous years, now deserved candidate selected for universities based on eligibility criteria..

**J&P**

**2. JOBS-TO-BE-DONE / PROBLEMS**

Which jobs-to-be-done (or problems) do you address for your customers?

Job to be done are to find out the deserve candidate for deserve universities based on cut-off mark.

**Focus on J&P, tap into BE, understand RC**

**Focus on J&P, tap into BE, understand RC**



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| **Identify strong TR & EM** | **3. TRIGGERS TR**  What triggers customers to act? i.e. seeing their neighbour installing solar panels, reading about a more efﬁcient solution in the news.  Advertising the universities like Tv, mobile and so on , that will trigger the students to apply for that university . University trigger the customer to act | **10. YOUR SOLUTION SL**  Deserve candidate easily get the opportunities, even if eligibility criteria but some students affected for the criteria | 1. **CHANNELS of BEHAVIOUR CH**     1. **ONLINE**   If any problem occurs , gave time to solve and easily find out.   * 1. **OFFLINE**   Hard to find out the problems. |  |
| **4. EMOTIONS: BEFORE / AFTER EM**  How do customers feel when they face a problem or a job and afterwards?  Before/After  Time less/save time  Hard to find college/Easy to find college  Undeserved candidate selected for college/Deserved candidate selected for college. |